

Wealth Planning & Structuring – an Evolving Priority in Asian Wealth Management

3.00pm

Wealth Planning and Structuring – an evolving priority in Asian wealth management

- What are the key trends in wealth structuring & planning worldwide and has the Asian private client market embracing these latest concepts and practices?
- What does proper structuring mean and how must the Asian private client mindset evolve on the road to optimised wealth structuring & planning?
- Are Asia's founder generations driving this forward, or the second generation?
- What levels of multi-generational involvement should we see and is this happening in Asia?
- Which key structures and jurisdictions are in favour and why?
- How do the private banks, IAMs, and MFOs position themselves for wealth structuring & planning, is this a profit centre, or is this a means to expanding client relationships across the generations?
- What role does family and business governance play and is this taking off in Asia?
- What role does life insurance play in structured wealth planning?
- Is Asia truly embracing the need for organised, professionalised legacy & succession planning?
- What key messages are the trustees focused on getting across to the clients?
- What are the key challenges on the road to optimised legacy planning?
- Is Asia's wealth management community really embracing the need to be more proactive in working with their clients towards more institutionalised wealth & estate planning?
- How can they work inclusively with the legal, accounting, trust and other advisory community to achieve the best outcomes for their clients?

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4.00pm

Webinar Ends