Wealth Management – where does the industry go from here?

3.00pm	Wealth Management – where does the industry go from here?

- What is the new normal?
- What do I focus on and what do I not focus on today?
- What are the threats and opportunities?
- Who will thrive? Who will struggle?
- Have firms with bad technology been shown up? How and why must we embrace technology now?
- How many avoidable mistakes were made?
- Re-thinking RMs. How did RMs respond? Well or badly?
- How will you engage with clients in the future? How can you do sales better now?
- Banks need to shift towards digital delivery models – how will this occur?
- Outsourcing more – do you need to do it now?
- What does Hong Kong and Singapore do now?
- Is working from home / remotely here to stay?
- Is the whole idea about how you need to supervise your staff outdated?
- How will colleagues be manged in the future? Will middle-management be made redundant?
- Is more consolidation in the industry inevitable?
- Legal and compliance teams – how are they coping?
- Will the normal created by the Coronavirus eternise?

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4.00pm	Webinar Ends