

# The Vital Future of the Relationship Manager in Asia

3.00pm

Panel Discussion

The Vital Future of the Relationship Manager in Asia

- Do we really understand how important an RM is today?
- Breakdown of a RMs day – how can you structure your time better?
- How do we get training and professional development right?
- How can RMs be more efficient?
- What does client centric really mean? Do we have enough time for clients?
- Do RMs have the right tools to get the job done?
- What does the perfect business model look like?
- How can technology help? How can it help manage the RMs day?
- What is an RM workstation and how can this make a difference?
- How can you guide the RM without disempowering them?

Moderator

Michael Stanhope  
Founder & Chief Executive Officer  
Hubbis

Speaker

Dominic Gamble  
Head of Asia Pacific  
Wealth Dynamix

Evrard Bordier  
CEO and Managing Partner  
Bordier & Cie

Mark Wightman  
Asia-Pacific Wealth & Asset Management Consulting Leader  
EY

Karen Tan  
Head of Private Banking, Asia  
VP Bank

Simon Lints

Eight Wealth International

4.00pm

Webinar Ends