The Dawn of a New Era: The Implications for Digital Technology & Solutions in WM

3.00pm	The Dawn of a New Era: The Implications for Digital Technology & Solutions in Wealth Management • What does the new normal look like? • What are the implications of your operations model? • Will margins continue to be squeezed and new digital propositions eat into the wealth management space? How can firms best address their cost / income problems leveraging digital and technology? • What do I focus on and what do I not focus on? • How is the reaction to Covid-19 impacting D&T? • What work-place adaption is being seen – is the current D&T sufficient? • Is this a short-term blip or do wealth managers need to implement major strategic changes to their D&T engagement both internally and externally? • How are tech vendors dealing with Business Development & Marketing at this time? • Are they seeing demands for short term patches to D&T challenges? • Banks need to shift towards digital delivery models – how will this occur? • How will banks leverage data & analytics for insights to drive personalization and relevance – what to focus on / what drives ROI / how to drive adoption by RMs and clients? • If everyone does the same, invest into digital with great customer and RM experience and to drive efficiency, that still doesn't help to take market share or maintain/improve profitability, in particular given new entrants will be unabating (technology firms, firms from other regions, digital banks,...) – how can a PB/wealth manager get their differentiation right while moving towards digital Bert-Jan van Essen Head of Business Development additiv Dominic Gamble Head of Asia Pacific Wealth Dynamix Mark Wightman Asia-Pacific Wealth & Asset Management Consulting Leader EY Nicole Bodack Managing Director, C&IB, Wealth & Asset Management, APAC Accenture
4.00pm	Webinar Ends