Private Placement Life Insurance (PPLI) for Wealthy Private Clients – What? Why? How?

3.00pm	Private Placement Life Insurance (PPLI) for Wealthy Private Clients – What? Why? How?

- What developments and challenges are we seeing in the life solutions market globally and what specific trends are we witnessing or expecting in Asia?
- Why has the life solutions market become so diversified in terms of solutions in recent years, when UL was so popular and dominant in past years?
- What assets can a PPLI policy hold?
- What are the key advantages of PPLI, such as legitimate tax optimisation, overseas assets and inter-generational/legacy planning, its role in compliantly overcoming the challenges of AEOI, CRS, FATCA and other regulations, and so forth?
- How can PPLI sit alongside trusts, foundations and other structures?
- How much flexibility is there with PPLI to tailor the solution precisely to the needs of the individual clients?
- What types of private clients are prime candidates for PPLI and why?
- How is PPLI being marketed and executed in Asia and what roles can private banks and IAMs play?
- Is PPLI growing in the Middle East, and if so, why?

Peter Triggs
Partner
1291 Group

Philipp Piaz
Partner
Finaport

Lee Sleight
Head of Business Development, Asia
Lombard International Assurance

Anthony Chan
Chief Executive Officer
Isola Capital

Nicholas Kourteff
Insurance Industry Consultant
NicAl

4.00pm Webinar Ends