

Private Banking Leaders discuss the Visions of the Future of Wealth Management in Asia

3.00pm

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- What growth potential do you see ahead in 2022 and beyond, and where are the key opportunities in Asia private banking?
- What are the key challenges for the coming years ahead?
- What is happening to the private client base in Asia, and how are clients' needs and expectations changing?
- How are leaders in this industry enhancing their value proposition, products and service offering?
- What role will the RM play in the post-pandemic world, and how will his/her relevance, profitability and productivity be enhanced?
- Are the private banks enslaved and hamstrung by compliance, or is the regulatory proliferation worldwide an opportunity to drive for professionalism in the industry rather than an impediment?
- Are the banks managing to boost their advisory and DPM income, thereby reducing the weighting of the ad hoc, product-selling type revenues?
- Where are they in their digital transformation journeys, and what are the next destinations ahead?
- How are banks and other firms able to win new clients and clients from amongst the younger generations?
- How will the competitive arena evolve in the coming several years? Are the leaders ready for those challenges?

James Verner
President, APAC
InvestCloud

Alvin Lee
Country CEO Maybank Singapore
Maybank

Michael Blake
Chief Executive, Asia
UBP

Atul Singh
Founder & Chief Executive Officer
Validus Wealth

4.00pm

Webinar Ends