Malaysian Wealth Management – The Evolution of the Market and the Challenges Ahead

3.00pm	Malaysian Wealth Management – The Evolution of the Market and the Challenges Ahead
	 What is the opportunity for wealth management industry and has Malaysia been living up to its potential?
	 Do Malaysia's private clients have sufficient trust in the private banks and the advisory community?
	 Can Malaysia keep more of its very wealthy clients onshore, or will they keep focusing on the offshore market, especially Singapore?
	 Is there enough talent at home, or does the best talent move offshore in Asia? Is there a drive towards genuinely open architecture, and is this initiative succeeding so far?
	 How can the regulators and the industry work together to expand the range of investment opportunities?
	 Are the key players in Malaysia converting clients to advisory and/or DPM? What digital proposition is on offer to clients across the different segments of wealth,
	 why and how is this developing? Malaysia has a head start globally in Islamic finance, but is the country truly developing its Islamic wealth management market?
	 Are the private clients engaged sufficiently with life insurance solutions?
	 Is the concept of professional legacy and succession planning winning through? What digital proposition is on offer to clients across the different segments of wealth, why and how is this developing?
	ldi Irwan Chiaf Evenutiva Officer
	Chief Executive Officer Bill Morrisons
	Paul Griffin
	Saled APAC CREALOGIX
	Reuben Tan
	Head of Wealth Management OCBC Bank
	Sammeer Sharma Managing Director, Head - Consumer, Private, and Business Banking, Malaysia
	Standard Chartered Bank
	Raghavendra Ramesh Manager - Solutions and Business Development, India
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4.00pm	Webinar Ends