

Local Wealth Management – Embracing Digital to Improve the Proposition

3.00pm

Local Wealth Management – Embracing Digital to Improve the Proposition

- How are local banks improving their digital platform and capabilities?
- How can banks / wealth managers serve the mass affluent segment better and improve the proposition?
- How must they evolve their operating model?
- What's their strategy to build the wealth business?
- How can they increase profitability and reduce cost?
- Are banks forming partnerships and with whom?
- What is the role of the RM? How can you enable them?
- What is the private banking LIGHT model?
- What products should they sell to who?
- Does the concept of delivering advice in local markets really exist?
- How can they get the wealth continuum right?
- How can they leverage of other parts of their own bank?

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Webinar Ends