

# Helping Asian private clients access private markets

3.00pm

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- Why are the private equity and debt markets continuing on their headlong expansion, which has been accelerating for most of the past decade?
- Is investing in private markets becoming much more important to single and multi-family offices?
- Does investing in private markets especially resonate with the second generation especially given their growing interest in impact investing and the wider topic of ESG?
- Has the pandemic and the fallout in the financial markets added further impetus to the market's growth across the world?
- Who is driving the dramatic global expansion of the private equity and private debt/credit markets worldwide, and why?
- Where are the opportunities, i.e. in which markets, currencies, sectors, countries, regions and so forth?
- Are Asian HNW and UHNW investors allocating more to these private markets and if so, how much more and why?
- How do investors approach the private equity and debt/credit markets and what are their expectations in terms of returns, timeframes and what are the trade-offs between illiquidity, diminished volatility and time?
- What allocations should HNW and UHNW investors be making to private assets as a percentage of their total portfolios?
- What are the obvious and less apparent dangers of the global drive towards private markets, and is there a danger of demand driving dangerous excess and over-optimism?
- Within Asia, is it the global brand private banks that are best positioned to deliver the private market products and advice, or the boutique international private banks, or perhaps the IAMs/EAMS?

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Webinar Ends