

Chinese HNW clients - Wealth management structures and strategies

3.00pm

Chinese HNW Clients – International Wealth Management Structures and Strategies

- How should we interpret the major unforeseen changes in China in 2021, and what does it all mean for 2022 and beyond for China's wealthy private clients?
- What is the attitude of the government towards significant onshore and offshore wealth, and are we likely to see inheritance tax, higher income and capital gains tax and so forth?
- Could there be a drive to encourage, or possibly demand, private offshore wealth return to China?
- How are China's business founders, patriarchs, matriarchs and their families nowadays handling their estate and family business succession needs?
- Is it likely the government will change tax rules to encourage more onshore wealth management and to promote more formalised estate and legacy planning in China?
- Is the wealth management industry paying sufficient attention to these issues and addressing these matters directly with their clients?
- How does the wealth advisory community deliver advice and structures across multiple jurisdictions if the Mainland China clients and/or their families are more globally diversified, as they so often are?
- How are the private bankers and independent wealth management experts working with lawyers, trustees and other specialist advisors to help create and execute successful succession plans and legacy structures that are also compliant with current regulations and tax rules?
- How closely involved are the second and third generations be in this estate and succession planning, and how involved should they be?
- How do life insurance solutions work alongside effective estate and legacy planning, and what solutions are popular or increasing in prominence?
- Which jurisdictions do Chinese clients prefer to utilise for their wealth planning, trust structures and Insurance, and why?
- What role do Residency and Citizenship planning play in the overall estate and legacy planning?

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4.00pm

Webinar Ends