

# Asia's Private Clients and the Private Markets

15.00pm

Asia's Private Clients and the Private Markets. What is the state of demand today, why, and how is the Wealth Industry Developing its Offering?

- The Big Picture – are volatility, inflation, and global geopolitical uncertainties in the public markets driving more Asian private clients to the private equity and debt markets, or has demand decreased?
- What are the key attractions of private assets compared to public market investments?
- Which types of private clients in Asia are driving this trend, and looking ahead, what sort of allocations should HNW and UHNW investors be making to private assets as a percentage of their total portfolios?
- In the private equity market – spanning from VC to pre-IPO funding, what are the key opportunities today and what are the key criteria investors need to consider?
- In the private debt markets – spanning from senior to subordinated, trade finance and much more – what types of deals are Asian clients buying into, and why?
- What about other private assets, for example, real estate or alternatives?
- Do ESG and sustainability play a significant or growing role in private markets?
- What is the wealth management community doing to boost its private markets proposition and offerings?
- What are the benefits of private debt in Real Estate and the specific appeal of senior loans?
- ESL strategy during uncertain times => Value-added aspects
- ESG: ESL support to regeneration projects and energy efficiency

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16.00pm

Webinar Ends