

Asia's Private Wealth Leaders – Embracing Growth in the Post-Pandemic World

3.00pm

Asia's Private Wealth Leaders – Positioning for & Embracing Growth in the Post-Pandemic World

- Has 2021 been a good year for wealth management leaders in Asia, and why?
- What growth potential lies ahead in 2022 and beyond, and where are the key opportunities for the foreseeable future?
- What are the key challenges for the year ahead?
- What is happening to the private client base in Asia, and how are clients' needs and expectations changing?
- How are leaders in this industry enhancing their value proposition, products and service offering?
- Are they succeeding in becoming more client-centric, in boosting relevance, building more sustainable revenues and a more genuinely holistic offering?
- What role will the RM play in the post-pandemic world, and how will his/her relevance and productivity be enhanced?
- Are the private banks enslaved and hamstrung by compliance, or is the regulatory proliferation worldwide an opportunity to drive for professionalism in the industry rather than an impediment?
- Are the banks managing to boost their advisory and DPM income, thereby reducing the weighting of the ad hoc, product-selling type revenues?
- Where are they in their digital transformation journeys, and what are the next destinations ahead?
- How are banks and other firms able to win new clients in a world that still largely demands remote working practices and where travel remains significantly restricted?
- How can the wealth industry in Asia build lasting relationships with next-gen clients?
- More generally, How will the competitive arena evolve in the coming several years? Are the leaders ready for those challenges?
- Will there be an acceleration of consolidation in the industry?
- What is your vision for wealth management in Asia in a (hopefully) Post Covid-19 world?

Vincent Magnenat

Limited Partner, Global Head of Strategic Alliances, Asia Regional Head

Lombard Odier

Carolyn Leng

Private Client Adviser

Jean Paul Mergeai

President EMEA-APAC

Temenos

Michael Blake

Chief Executive, Asia

UBP

4.00pm

Webinar Ends